

WE LIVE TO CHALLENGE THE STATUS QUO

We believe in curiosity. We trust that it's time for a change in the diving industry.

- (i) Amazing dive trips should be bookable online.
- (ii) Divers should have a broad variety of diving trips with extensive information to make the best choice for their unforgettable dive vacation.
- (iii) We believe in our community. We are offering 400+ amazing dive vacation deals for our members only. The signing up is free of charge! Our community is updated daily with exciting specials & insights.

Have you joined our scuba travel online club? Sign up for free at www.DivingSpecials.com

SALES MANAGER - USA

Are you passionate about the underwater world? We are looking for a high caliber sales manager eager to be part of one of the biggest commercial scuba diving platforms worldwide. Be part of a dynamic and innovative team newly shaping the diving industry. We offer this role on a full time position (40 hours / week) on a remote work option. This is a long-term career choice (min. 2 years):

Your tasks

- 1. Prospecting: acquisition of US-based divers (B2C) and dive centers (B2B)
- 2. Social Media Marketing: online promo of Diving Specials dive vacation deals (e.g. newsletter, facebook groups)
- 3. Dive shows: attending prime dive shows to extend our visibility and reach
- 4. Mastering the booking process for US-based guests and turn customers into repeater clients

Your profile

Interest in our deals: www.DivingSpecials.com

Native US-speaker and great communication skills, especially in English

Experience in the scuba commercial industry (travel agency) is a plus

Positive 'can-do' attitude and team player

Accurate work manner & great organization skills

Your location is flexible within the US-time zone. Good online connection necessary (remote work, 100% digital)

Interested in the next challenge? Send us your application to: career@DivingSpecials.com

We look forward to your application!

Your Diving Specials Team